

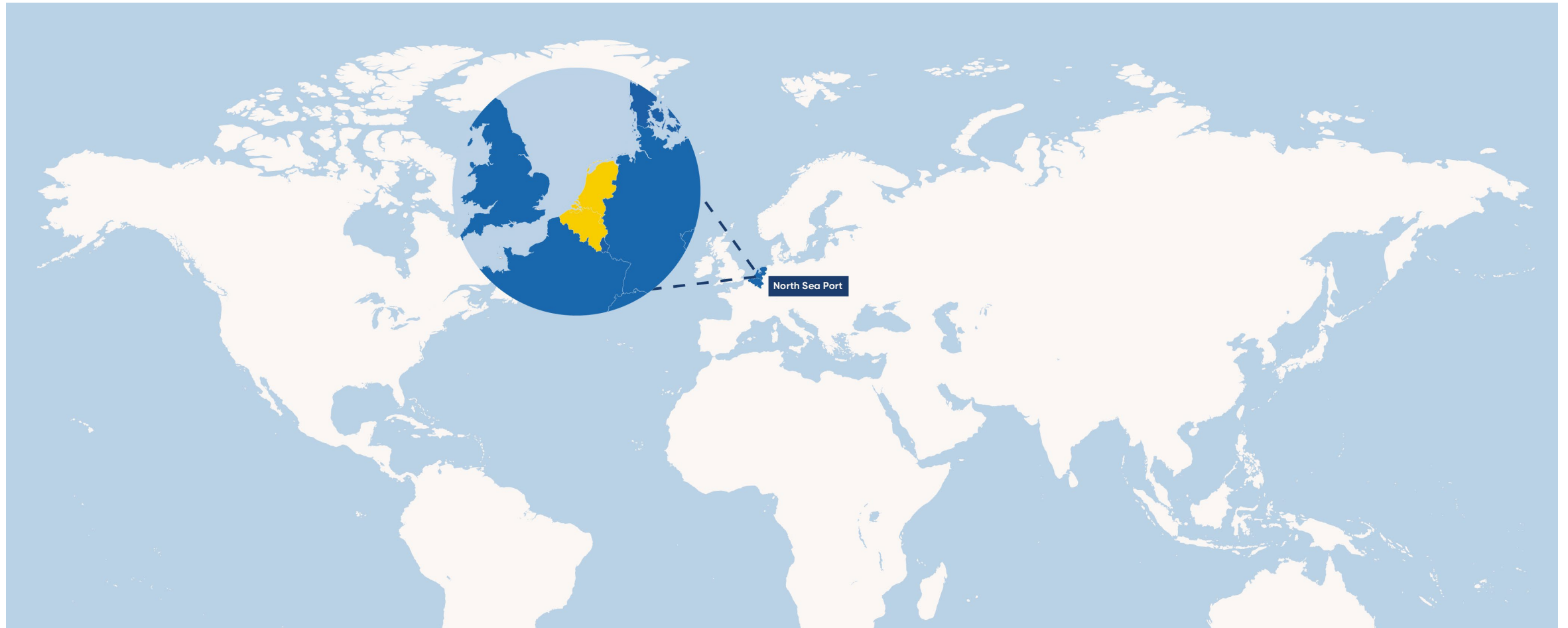
North
Together.
Smarter. **Sea**
Port

Strengthening our strategic positioning

Daan Schalck
CEO
North Sea Port



European top port in the world



Central location in Europe: 60 km from Vlissingen to Ghent



A merger of equals 01/01/2018: strategic considerations

2nd cross border port in Europe

- Strengthening economic region
- Top 3 port added value
- Top 10 port in terms of tonnage
- Increasing brand awareness
- Increasing employment
- Decreasing dependence
- Stronger lobbying power
- Possibility of a hub for surrounding (world) ports
- Increased financial strength
- Stronger organisational

-> Merger on parity = realistic and defensible at all levels: governance, organisational and financial

A merger of equals: in the press – *prime ministers*

Financieel Dagblad

Fusie brengt havens Gent en Zeeland in de top 10 van Europa

Haveneconoom Van der Lugt in Trouw

Ze vullen elkaar goed aan, aldus een haveneconoom.

Allard Castelein (CEO havenbedrijf Rotterdam): “het is een gedurfde en vooruitstrevende stap tegelijk, waarmee ik jullie feliciteer”



Minister-president Rutte: “deze samenwerking is zo logisch, ik ben er positief over”

Havenhoogleraar Kuipers op BNR Nieuwsradio



INTERVIEW
'Fusie Gent en Zeeland is historisch'
© 07 november 2016 17:32
We flirten al jaren en nu verloven we ons,' zeggen voorzitter Mathias De Clercq en ceo Daan Schalck van de Gentse haven in koor. Trouwen met Zeeland Seaports doen ze volgend jaar.
Advertentie
Hoe laat

...woning...
...elen. 'Door zo'n fusie krijg je als have...
...een hoog economisch profiel wat interess...
...voor investeerders die geïnteresseerd zijn



Ben Weyts @BenWeyts · 7 nov. 2016

Ondertekening samenwerking
@HavenGent en Haven Zeeland: VL +
NL = 1+1 = 3



3 28 32

seaport.com

2024: top 10 port in Europe

Goods traffic **6**
Hamburg - Le Havre range

Goods traffic **9**
Europe

Added value **3**
Europe



550
companies

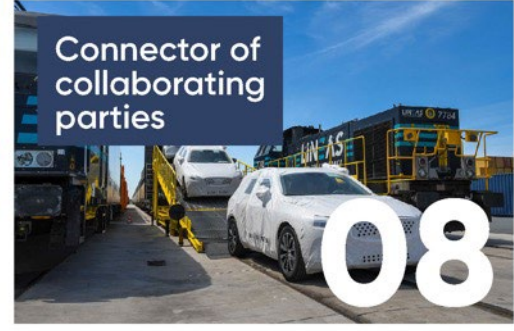
106,000
jobs

12.7 billion euros
added value

Most important trade partners worldwide: Canada no. 4

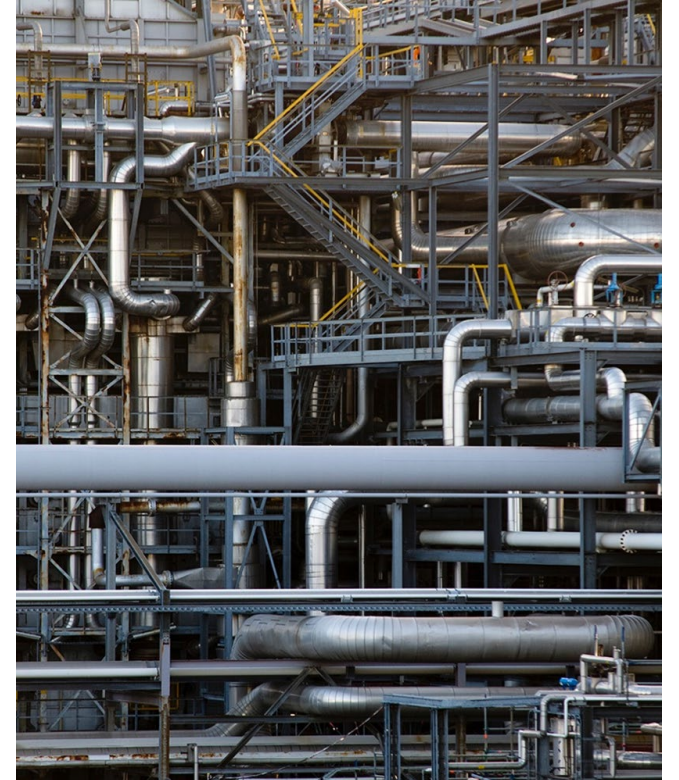


Eight programmes to further develop as European port



European and cross border cooperation between ports & energy

- **Mid-Sized European Ports:** sustainability, energy transition, digitalisation and the European transport network
- **Unite to secure a sustainable future for industry in Europe:** Port of Rotterdam (no. 1 in EU), Port of Antwerp-Bruges (no. 2 in EU), Duisburger Hafen AG and North Sea Port – *opinion article*
- **Port of Gotenborg:** Green corridor
- **European Sea Ports Organisation (ESPO):** represents port authorities, port associations and port administrations of the seaports of 21 Member States of the European Union and Norway at EU political level - *vice-president (Energy)*



European and cross border cooperation between ports & energy

- **Developing cross border hydrogen hub:**
 - Collaboration Dutch and Belgian gas company
 - European hub import, production, export
 - Pipeline network connecting European backbone
- **Developing pipelines for CO2 transport:**
 - Shareholder of Pipelink, a company of Port of Antwerp-Bruges
 - Carbon capture & storage & utilisation (CCUS)
 - 2030: 50% emission reduction
 - 2050: CO2 & climate neutral economy & port





North

Together.
Smarter. **Sea**

Port



Thank you!

Questions?